## **Developing Workforce Housing**



**Dane County Housing Summit** 

October 25, 2018













# CommonBond's Snapshot



- Established in 1971
- One of the largest affordable housing nonprofits in the region
- 6,800 apartments & townhomes
- 12,000 residents
- Minnesota, Wisconsin, Iowa
- Rural, suburban, urban



# Keys to Successful Workforce Housing

- Successful Property Management
- A Resident First Focus
- Creating connections to the greater community

# Challenges to Development

- NIMBY
- Soft Funding Availability
- Land Costs/Availability
- Qualified Allocation Plan (QAP)
- Zoning Concerns



# Working with Municipalities

- Collaborative relationship with communities we develop in
- Willingness to address affordability in your communities
- Understanding of development challenges
- Commitment to soft funding
  - CDBG
  - HOME
  - Housing Trust Funds
  - TIF Grants

## What we need from Municipalities

- Land in suitable area
- Proactive zoning
- Housing Vouchers
- Ability to address underlying concerns of residents
- Recognition of the need for preservation
- Politicians and Administrators willing to fight NIMBY'ism

#### NIMBY Concerns

- Residents in YOUR communities need housing that is affordable
  - Paramedic \$38,347
  - Line Cook \$23,960
  - Certified Nursing Assistant \$28,294
  - Day Care Center Teacher \$31,404
- Property Management Plan
  - On-site management
  - Security plan
  - Willingness to work with the community





#### **POINT PLACE APARTMENT**

7941 TREE LANE MADISON, WISCONSIN



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